



Sydney Institute of ERP

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SAP for Retail

Contents

- Retail Solution Map
- Organizational structure and master data in SAP for Retail
- Maintenance and configuration of vendor and customer master data
- Control options for maintaining sites
- The meaning of the merchandise category and merchandise category hierarchy
- Creating a single and a generic article
- Features of sets, prepacks and displays
- Execution of a retail-specific key process in SAP for Retail: Promotion planning for stores and subsequent logistics processing and merchandise distribution from suppliers to stores over the distribution center
- Planning functions in connection with SAP BI (Business Intelligence):
- Strategic planning, merchandise and store planning, assortment planning, open-to-buy, operative assortment planning and controlling, slowseller management
- Requirements planning and allocation: Allocation tables, SAP F&R (Forecasting and Replenishment), store replenishment and requirements planning for a distribution center
- Purchasing: Procurement of seasonal goods and basic articles, purchase order manager workbench, open-to-buy check
- Logistics: Inventory management, picking, merchandise distribution Multi-channel retailing: SAP Retail Store and other functions for stores
- Processes in connection with a store opening
- Condition technique overview
- Conditions in purchasing
- Pricing
- Creating and configuring a retail promotion
- Inventory management and evaluation
- Planning:
 - Operative assortment planning and controlling for seasonal merchandise (in
 - Open-to-buy planning and testing Materials planning:
 - Methods and configuration for the Retail industry
 - SAP Forecasting and Replenishment Purchasing:
 - Framework agreements
 - Configuring purchase orders

- Order optimization
- Release procedure
- Message determination
- Vendor evaluation
- Scheduling
- Seasonal procurement
- Merchandise distribution:
 - Allocation tables and distribution processing
- SAP Retail Store specific configurations and end-user operations
 - Internet transaction server (ITS)
 - Purchasing (procurement)
 - Inventory management (goods receipt, physical inventory)
 - Sales (sales order)
 - Financial transactions
 - Accessing master data
 - Accessing information

Student Handbooks:

TIRT 10 SAP for Retail I

Units

1. Navigation
2. Introduction and Organizational Structures in Retail
3. Business Partner
4. Sites
5. Article Groupings
6. Assortment Management
7. Single Articles
8. Generic Articles and Variants
9. Structured Articles
10. Logistical Variants
11. Promotion Process
12. Planning
13. Requirements Planning & Stock Allocation
14. Purchasing
15. Logistics
16. Multi-Channel Retailing
17. SAP Retail Store (SRS)
18. Reports in SAP Retail Store
19. Accessing Master data

TIRT 20 SAP for Retail II

Units

1. Price Determination
2. Retail Pricing
3. Slow Seller Management and Price Planning Workbench
4. Promotions
5. Subsequent Settlement
6. Stock Valuation
7. Planning
8. Requirements Planning
9. Purchasing
10. Merchandise Distribution

Course Based on Software Component (s) and Release (s)

SAP ERP ECC 6.0 EHP4

Access to SAP ERP software and Training materials

SAP training materials will be provided for this course. Access to the latest SAP ERP software will be granted through SAP's training clients.

Award

On successful completion of this course, you will receive an Executive Certificate in ERP (SAP Retail) from Sydney Institute of ERP.

SAP Certification

On completion of the course, you sit for formal relevant certification exam with SAP Australia. On successful completion, you will receive a certificate from SAP Germany.